




TURN YOUR VISION INTO ACHIEVABLE GOALS

Step One: Take a look at your 5 Year Ultimate Vision and answer the following:

1. Where are the gaps between where you are today and where you want to be in 5 years?

2. List the key areas where you are not currently in line with achieving your goal:

3. Here's the powerful part that takes you from dreaming to reality. **What specifically has to change in order for you to bridge those gaps?** For each area, indicate the steps that must happen in order for you to reach your goal. Include items such as hiring, automation, further education, capital investment. You can also include more personal areas, such as letting go of complete control, getting more sleep, receiving more emotional support, having more fun, etc.

A large, empty rectangular box with a thin black border, intended for the user to write their response to the question above. It occupies the central portion of the page.

Step Two: Break down your goals and action steps, year by year, for the next 5 years.

1. This is where we get down to business and start rocking those goals! Determine the **milestones you must reach and actions you must take** each year in order to reach your ultimate 5 year vision. They must be measurable and specific.
2. You might be wondering, how will you know if you are on track?

List the key performance indicators (aka KPI's) that will tell you how you are doing: (for example: revenues, profits, percentage of time spent working on the business, number of hours worked per week, employee engagement levels, customer satisfaction ratings, etc.)

Milestones Year 1:

KPI's Year 1:

Action Steps Year 1:

Milestones Year 2:

KPI's Year 2:

Action Steps Year 2:

Milestones Year 3:

KPI's Year 3:

Action Steps Year 3:

Milestones Year 4:

KPI's Year 4:

Action Steps Year 4:

Milestones Year 5:

KPI's Year 5:

Action Steps Year 5:

Revisit this goal planner at the end of each year:

How did you do?

Did you meet your goals?

Make adjustments based on what you accomplished and what you learned.

TAKE TIME TO CELEBRATE YOUR WINS AND DO THE HAPPY DANCE!

For more information about how a Pumpkin Plan Strategist can help you achieve your goals, go to

www.PumpkinPlanYourBiz.com/Find-Strategist