

PUMPKIN PLAN ACTION \$ GUIDE

WEEKLY ACTION STEPS

The key to achieving any goal is to focus on the actions necessary to achieve those goals. Each week, fill out the action steps, or tactics, that you will implement for the week. Schedule them into your Action Planner, and then check them off as you complete them.

Week of: _____

✓	90 Day Goal # 1: (Example: Bring in 5 new VIP Annual Clients)
	Tactic (Example: Follow up with 5 Leads)
	Tactic
	Tactic
	Tactic
	Tactic

✓	90 Day Goal # 2:
	Tactic
	Tactic
	Tactic
	Tactic
	Tactic

✓	90 Day Goal # 3:
	Tactic
	Tactic
	Tactic
	Tactic
	Tactic